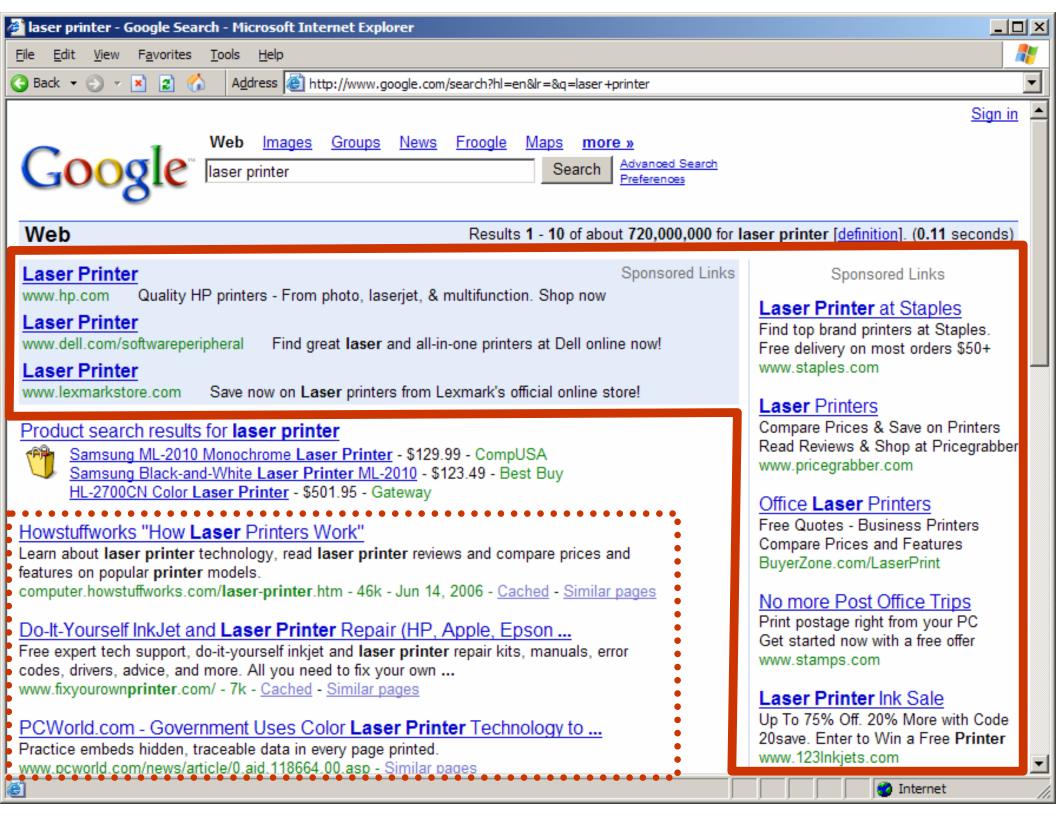
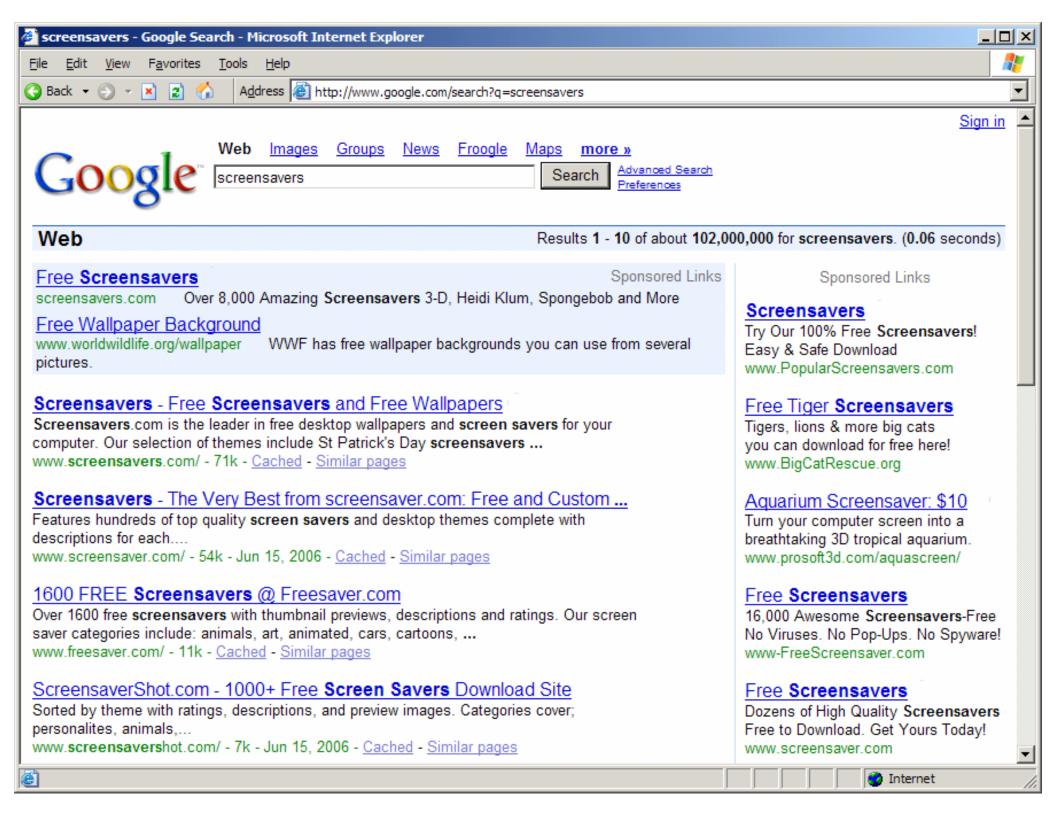
Measuring the Safety of Internet Search Engines

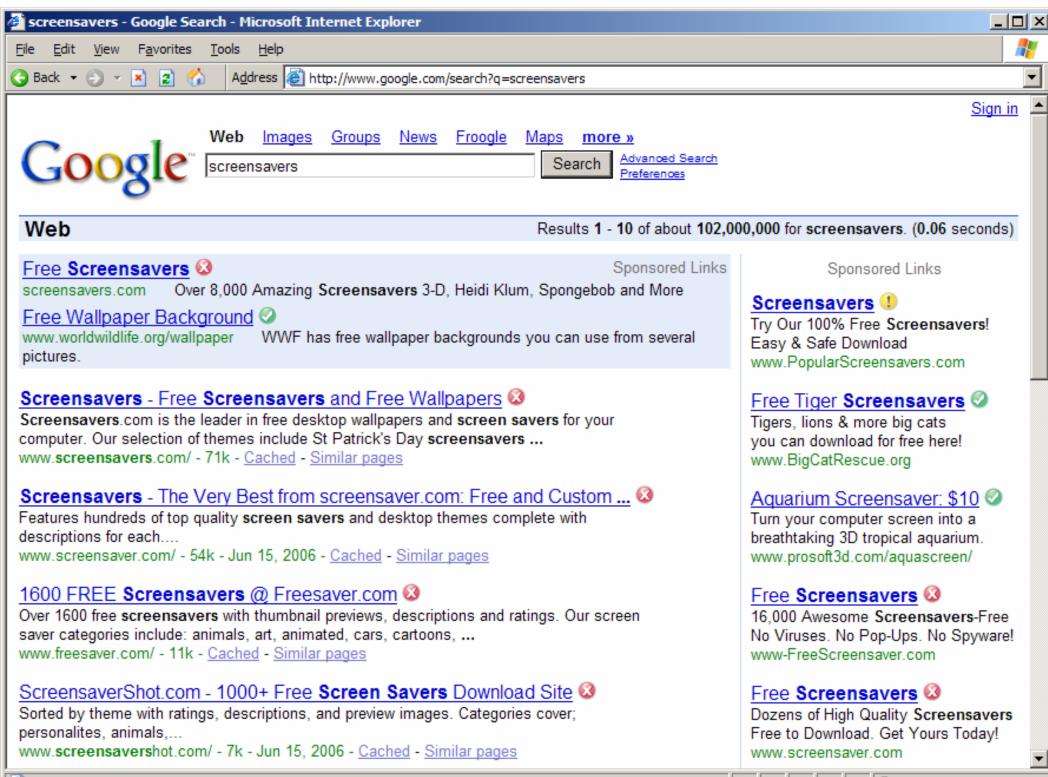
Benjamin Edelman

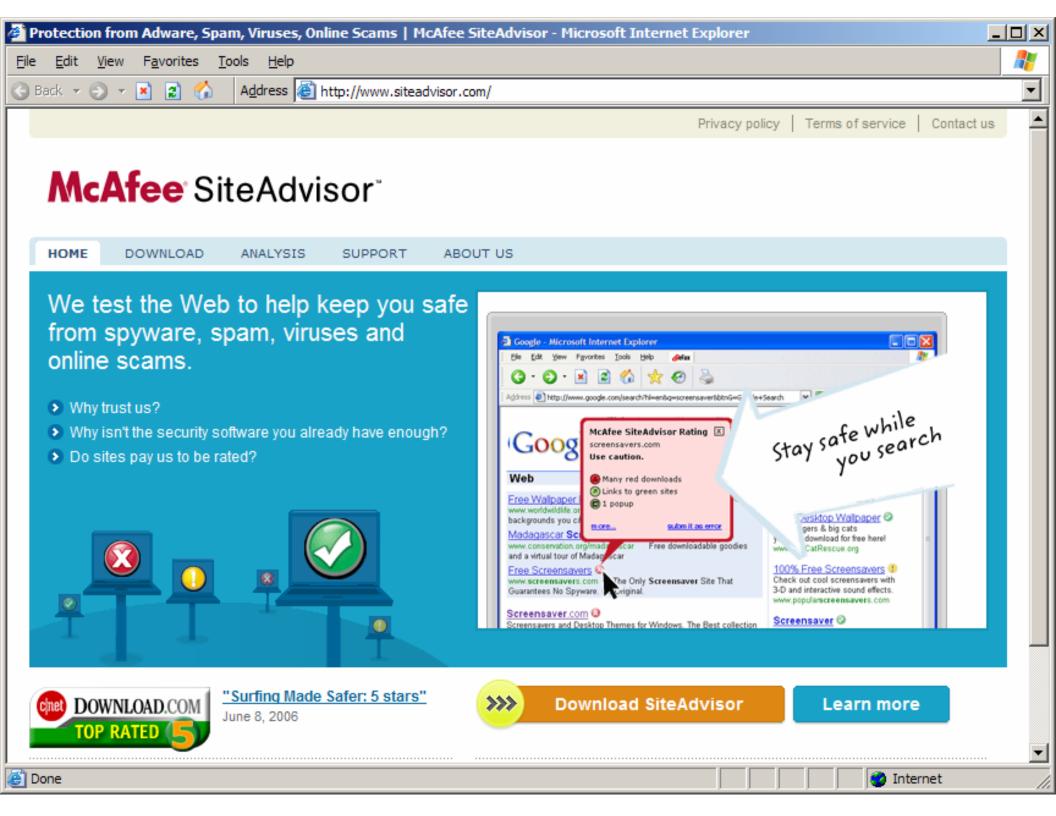
The Rising Power of Search Engines on the Internet

June 2006









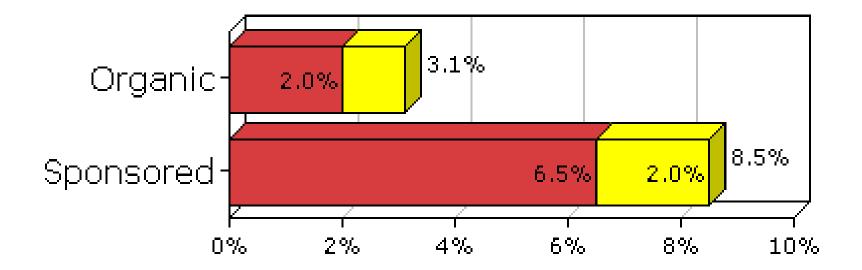
Adverse Selection in Search Ads

- Are search engines' ads "worse"?
 →"Worse" than what?
- Possible comparisons
 - All sites
 - All "similar" sites
 - Search engines' organic results for the same terms

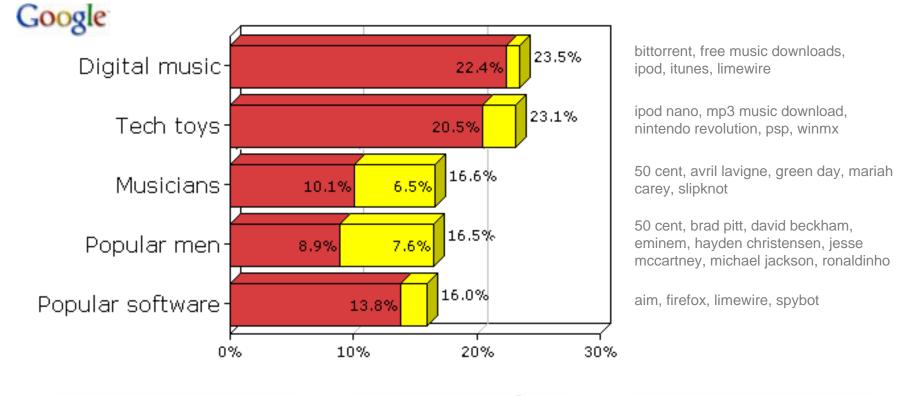
Methodology



Organic vs. Sponsored Results



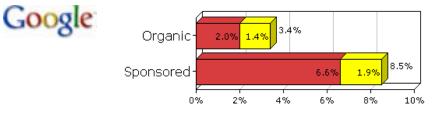
Dangerous Keywords

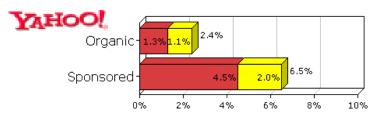


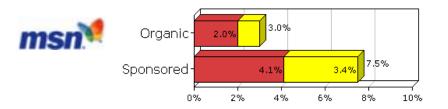
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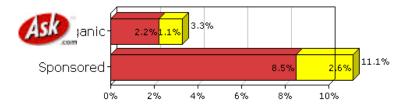
Get the latest news, gossip & pics of Brad, Angelina and baby Shiloh www.Starware.com/Gossip

Search Engine Comparison

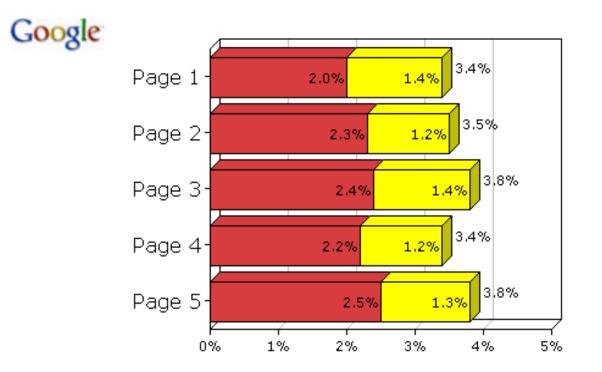








First Page Is Safer?



Solutions

• Screening by search engines

🖉 Google AdWords: Content Policy - Microsoft Internet Explorer			
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	Pass Drug Tests	Advertising is not permitted for the promotion of products such as drug cleansing shakes and urine test additives.	
Editorial Guidelines <u>Step-by-Step</u> Alcohol		Advertising is not permitted for the promotion of beer or hard alcohol.	
Tips for Success Anti and Account Navigation Keyword Tools	l Violence	Advertisements and associated websites may not promote violence or advocate against a protected group. A protected group is distinguished by their:	
		 Race or ethnic origin Color National origin Religion Disability Sexual orientation/Gender identity 	
		Ad text advocating against any organization or person (public, private, or protected) is not permitted. Stating disagreement with or campaigning against a candidate for public office, a political party or public administration is generally permissible.	
		This standard applies to everyone who wants to advertise on Google, whether we agree with their viewpoint or not.	
Bulk Mar	rketing	Advertising of bulk marketing products is not permitted if the stated or implied use of the following products is unsolicited spam:	
		 Email lists that are not opt-in Bulk email software Bulk messaging 	
	escramblers ck Boxes	Advertising is not permitted for products that descramble cable and satellite signals in order to get free cable services.	
Counterf	feit Designer Goods	Advertising is not permitted for products that are replicas, or imitations, of designer goods.	
Dialers		We do not permit advertising that is associated with dialers in any way.	
Drugs an Paraphe		Advertising is not permitted for the promotion of drugs and drug paraphernalia. This includes drug accessories, illegal drugs, and herbal drugs such as salvia and magic mushrooms.	
Fake Do	ocuments	Advertising is not permitted for the promotion of fake IDs, passports, diplomas, and noble titles.	
Firework Devices	ks/Pyrotechnic	Advertising is not permitted for the promotion of fireworks and pyrotechnic devices.	
Gamblin	ıg	Advertising is not permitted for online casinos, sports books, bingo, and affiliates with the primary purpose of driving traffic to online gambling sites.	Ţ
E Internet			

🍘 Google's Online Pharmacy Qualification Program - Microsoft Internet Explorer	<u>_ </u>
<u>F</u> ile <u>E</u> dit <u>V</u> iew F <u>a</u> vorites <u>T</u> ools <u>H</u> elp	
🔇 Back 🝷 🕥 👻 😰 🏠 🛛 Address 🙋 http://www.google.com/adwords/pharmacy_qualification.html	•
Google [™] Google's Online Pharmacy Qualification Program	
Important! We are transitioning from SquareTrade to PharmacyChecker as our third-party pharmacy verification provider. During this transition, advertisers may still use a valid SquareTrade ID to run pharmacy-related ads. However, please note that by the end of July, all pharmaceuticals advertisers will need a PharmacyChecker ID to continue to run such ads on AdWords.	
The integrity of our advertisers and the safety of consumers within the Google Network are of utmost importance to us. As the online pharmaceuticals market becomes more complex, Google will take step to give our users and advertisers the best advertising experience possible.	s
To ensure that our customers, advertisers, and partners have a relevant and trusted marketplace for only pharmaceuticals, we have introduced the AdWords Online Pharmacy Qualification Program.	ine
Policy Overview: Google requires a SquareTrade ID for all online pharmacy advertisers and online pharmacy affiliates targeting the U.S. SquareTrade is approved by the National Community Pharmaciste Association (NCPA).	5
What is Google's Online Pharmacy Qualification Process?	
 An Online Pharmacy is identified and required to participate in the SquareTrade ID program. The Online Pharmacy is then directed to <u>SquareTrade</u>, a leading online trust infrastructure company, which verifies that an appropriate governmental entity has licensed both the pharmacy and its associated pharmacist (verifying a SquareTrade ID) in a program administered in partners with the National Community Pharmacists Association (NCPA). The Online Pharmacy must then be certified as an Online Pharmacy that engages in a set of 	20000000
Done	🔮 Internet 🥢

Solutions

- Screening by search engines
- Complaints by users, other advertisers

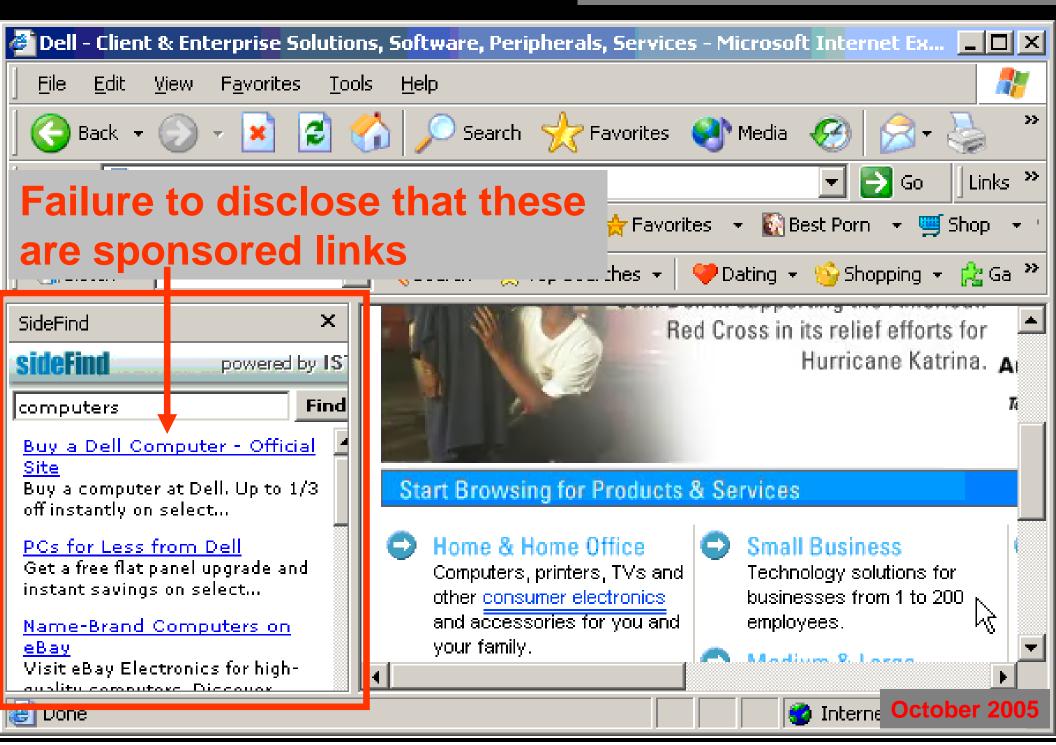
Policy

- Meaningful liability for advertiser whose ads are misleading? Whose products are harmful?
- Liability for search engine (and other advertising intermediaries) when ads are misleading? Harmful?
 - Duty to affirmatively investigate?
 - Duty to act on complaints received?

Search Engine Advertising Fraud

- Click fraud
- Syndication fraud

SideFind Serving Yahoo PPC Ads



SideFind Serving Yahoo PPC Ads PPC Advertisers traffic money Yahoo (Overture) money traffic 81.201.104.136 money **traffic** trafficengine.net traffic money SideFind

A Search Hijacker

video of the search hijacking

running a search at Google yields a results page full of ads from Yahoo

May 9, 2006

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Benjamin Edelman

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