# EXHIBIT 16

### UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS

STEPHEN SOTELO, individually and on behalf of all persons similarly situated,

Plaintiff.

ν.

DIRECTREVENUE, LLC, DIRECTREVENUE HOLDINGS, LLC, BETTERINTERNET, LLC, BYRON UDELL & ASSOCIATES, INC. D/B/A ACCUQUOTE, AQUANTIVE, INC., and JOHN DOES 1-100,

Defendants.

Case No. 05 C 2562

Judge Gettleman

DECLARATION OF CHRISTOPHER DOWNAN

CHRISTOPHER DOWHAN declares, under penalty of perjury and pursuant to 28 U.S.C. § 1746, that the following is true and correct:

- 1. I am Vice-President, Distribution, for defendant DirectRevenue, LLC. I submit this declaration in support of the defendants' motions to dismiss the complaint and to stay this litigation pending arbitration. I am familiar with the facts set forth herein.
- 2. Defendants DirectRevenue, LLC ("DirectRevenue"), and BetterInternet, LLC ("BI") are Delaware limited liability companies with principal places of business in New York. DirectRevenue is the parent company of BI.
- 3. DirectRevenue has created targeted advertising software (the "Software"), distributed by BI, which computer users download onto their machines.

The Software delivers advertisements to a user's screen based on the user's web browsing preferences.

#### The DirectRevenue/BI End User License Agreement

- 4. Attached hereto as Exhibit A is a true and correct copy of BI's End User License Agreement (the "EULA"), in substantially the form that has been available and in effect since at least February 2004. This is the same EULA that was annexed to the Defendants' initial memoranda in support of their motions. The EULA governs the download, installation, and use of the Software and other programs downloaded from BI.
- 5. The EULA has undergone periodic changes since it was first drafted, including a revision that occurred subsequent to the filing of the Complaint. A true and correct copy of this revision is attached hereto as Exhibit B. Since at least February 2004, however, the EULA has remained materially the same. For example, both versions attached contain the arbitration clause cited by Defendants in their memorandum, which has been included in the EULA since at least February 2004. As is evident from these versions of the EULAs, aside from BI's redesignation as "ABI" (both of which refer to BetterInternet, LLC) in the later revision, the arbitration clause is identical in each version attached.
- 6. The EULA is made available to users in electronic form, at the BI web site. As such, it can be displayed in varied type sizes, depending on the user's display hardware and software settings. Further, users can print the EULA in a variety of ways. For example, the user can click a link on the EULA page to navigate to a "printer

friendly" version, which can then be sent to the printer. Alternatively, the user can highlight the text of the EULA and copy it into a word processor, adjusting the type size and style to his own preferences prior to printing.

### Installation Of The Software Under Service Pack 1

- 7. Attached hereto as Exhibit C are true and correct copies of screen shots demonstrating the Software installation process when users of the Microsoft Windows XP Service Pack 1 ("SP1") operating system (and older operating systems) downloaded the Software from BI's website, <a href="www.abetterinternet.com">www.abetterinternet.com</a>. In this demonstration, the user is downloading a product called Flashtalk, which allows computer users to talk to each other telephonically over the internet. (Screen shot 1.) As explained in the EULA, BI's targeted advertising Software accompanies the Flashtalk download.
- 8. As the screen shots demonstrate, when the user clicked on the link for Flashtalk, a dialog box appeared, asking the user if they wished to continue with the download. (Screen Shot 2.) Specifically, the message read, "Do you want to install and run 'the latest version of Flashtalk? By clicking 'Yes,' you acknowledge that you have read and understand BetterInternet's Consumer Policy Agreement and agree to be bound by its terms.' " This message was displayed in the dialog box as blue hyperlink text, signaling to the user that more information was available by clicking that text. Clicking the blue hyperlink text sent the user to the full text of the EULA, as shown in the next shot (Screen Shot 3). The hyperlink message was drafted by BI to integrate with the

generic window presented by Windows. In other words, Windows SP1 displayed a dialog box for every download of this type (from any publisher) that reads "Do you want to install and run '\_\_\_\_\_\_\_, signed on \_\_\_\_\_\_ and distributed by: \_\_\_\_\_\_."

Each individual publisher, if they so choose, supplies the text that Windows XP1 inserts into the blanks. In this case, BI additionally opted to have the text displayed as a hyperlink to the EULA.

- 9. Download and installation of the Software could not continue until the user assented by clicking the "Yes" button at the bottom of the dialog box. (Screen Shot 4.) If the user wished to decline, they could click "No," and the download process would abort. Clicking "More Info" provided more information about BI, and about BI's electronic signature, which verifies the authenticity of the computer code producing this download process.
- 10. Clicking "Yes" allowed the download of the Software to begin.

  Once the Software downloaded, the installation began. (Screen Shot 5.) This process
  prompted the user for some additional choices regarding preferences. When the
  installation process was complete, a small browser window opened to notify the user that
  the installation had succeeded, and the Flashtalk program opened. (Screen Shot 6.)

#### Installation Of The Software Under Service Pack 2

11. Upon information and belief, on or about August 6, 2004, Microsoft released an upgrade to the Windows XP operating system, known as Service Pack 2 ("SP2"). Service Pack 2 implemented several changes in the operation of Microsoft's

Internet Explorer ("IE") web browser program, most of which were aimed at increasing IE's security provisions. In practice, however, SP2 also created many unforeseen problems of incompatibility with or improper function of other software programs. Indeed, the scope of these problems is evident by searching the internet for "Windows XP SP2 Problems" at <a href="www.google.com">www.google.com</a>, which yields article after article about the frustrating experiences of users following their upgrades to SP2.

- 12. Upon information and belief, because of the uncertain effects of SP2, it took a substantial period of time many months following the release before SP2 was widely deployed. I understand that many companies opted not to upgrade to SP2 initially, and advised their employees not to do so, until their information technology departments could determine what compatibility issues the company computer systems would face upon applying the SP2 upgrade. An example of a news story discussing this lag in acceptance of SP2, see PC World, Businesses Still Wary of XP SP2, available at <a href="http://www.pcworld.com/news/article/0,aid,120288,00.asp">http://www.pcworld.com/news/article/0,aid,120288,00.asp</a> (April 5, 2005.) According to that article, as late as April of this year, only 24 percent of business systems surveyed had upgraded to SP2.
- shots demonstrating the Software installation process when users of the Microsoft Windows XP SP2 operating system downloaded the Software from Bl's website, <a href="https://www.abetterinternet.com">www.abetterinternet.com</a>. Again, the user in the demonstration is downloading Flashtalk (Screen Shot 1), and, again, as explained in the EULA, Bl's targeted advertising Software

accompanies Flashtalk. As evident below, the changes wrought by SP2 resulted in some unforeseen changes in the download process, which changes resulted entirely from Microsoft's design of SP2, and not from any action on DirectRevenue or BI's part.

- BetterInternet home page, the operating system automatically blocked the dialog box that had previously been presented (see Ex. C, Screen Shot 2). Instead, the IE browser displayed a message about the download, which IE itself created using the text provided by BetterInternet for the tag "attached" to the Software. Hence, rather than receiving the dialog box with the "Yes," "No," and "More Info" buttons, the user received a message, generated by the operating system (not by BI), that "The site might require the following ActiveX control: 'the latest version of Flashtalk? By clicking... from BetterInternet?' Click here to install."
- attempt to create a message to the user based on the information supplied by the publisher, in this case, BI. However, due to the limited amount of text that SP2 allows to be displayed in this message, SP2 automatically truncated BI's message so it could fit in the new window. Nonetheless, this message served on the user by SP2 was itself clickable, as it said, and the user could again request the Software by clicking the message. Otherwise, the user could close the window, and the installation process aborted.

- to a new dialog box (Screen Shot 3), which contained the blue hyperlink to the EULA. Again, however, due to constraints on text put in place by Microsoft (and unforeseen by and initially unknown to DirectRevenue and BI), the dialog box truncated BI's intended message, so that it read, "Do you want to install this software? Name: 'the latest version of Flashtalk? By Clicking Yes...'" In any event, SP2 left enough of the message intact to notify the user that clicking to install had consequences ("By clicking Yes..."), and to signal that the hyperlink should have been clicked for additional information. Clicking the hyperlink that read "the latest version of Flashtalk? By clicking Yes..." took the user to the EULA (Screen Shot 4).
- 17. Additionally, SP2's new download dialog box contains buttons labeled "Install" and "Don't Install", rather than "Yes" and "No," as under SP1. (Screen Shot 5.) Clicking on "Don't Install" aborts the process just as clicking "No" had done previously. Clicking "Install" causes the software to download, and the installation proceeds as it did under SP1. (Screen Shots 6-7.) Because the hyperlink message had been designed with SP1's dialog box in mind, however, the message regarding the Software still referred to the user clicking "Yes" rather than "Install."

#### BI Revises The Installation Process

18. BI subsequently revised the process of installing the Software from BI's website. This revision was carried out with an eye toward exceeding the standards for compliance with proposed federal legislation governing consumer software

downloads. DirectRevenue and BI wanted to stay ahead of the curve with regard to this proposed legislation.

- shots detailing the revised installation process that resulted from DirectRevenue's and Bl's efforts. In the demonstration displayed in these screen shots, the user is downloading Clean Getaway, another BI software product, which assists a user in clearing out a web browser's history file after a browsing session ends. (Screen Shot 1.) Like the Flashtalk download described above, as explained in the EULA, BI's targeted advertising Software downloads along with Clean Getaway.
- 20. Under the new download and installation process, clicking on one of the BI software products (such as Clean Getaway) takes the user to a page providing a more detailed description of the product, and summarizing some of the information already provided in the EULA regarding the cost-free provision of the software and the function of the Software in serving occasional ads. (Screen Shot 2.) At the bottom of this screen, the site displays a hyperlink to the full EULA, along with a message notifying the user that they must review and accept the EULA prior to downloading and using BI's products.
- 21. If the user clicks on "download now!" at the right side of the screen, Windows displays a dialog box, prompting the user to provide instructions as to what to do with the installation file that is going to be downloaded. (Screen Shot 3.)

- 22. Following the download, the user clicks to open the installation file, and SP2 displays a dialog box confirming that the user wishes to run the installation program and verifying the digital signature of the file. (Screen Shot 4.) If the user clicks "Don't Run," the installation aborts. If the user clicks "Run," the installation process begins. (Screen Shot 5.) The first step briefly introduces the product to the user, and prompts the user to click "Next" to continue. Upon doing so, the user is presented with another explanation of how the program and the Software work, similar to the one described in paragraph 20, above. (Screen Shot 6.)
- 23. Clicking "Next" takes the user to the next step of the installation process, in which the installation program displays the full text of the EULA in a scrollable window, with a link to a printer-friendly version if the user desires a hard copy of the EULA. (Screen Shot 7.) The installation cannot proceed until the user selects, "I have read and accept the agreement," whereupon the "Next" button becomes clickable and the process can continue (Screen Shots 8-9).
- 24. When the installation has completed, the program displays a final dialog box, again summarizing the function of the Software, and, as detailed in the EULA, notifying the user of the easy process by which the Software can be removed if the user so desires. (Screen Shot 10.)

# Regardless of Operating System, Users Are Given the Opportunity to Read the EULA, and Cannot Proceed Until They Have Had That Opportunity

25. The foregoing paragraphs demonstrate that, regardless of which operating system a user has on his or her computer, the user is presented with the opportunity to read the EULA prior to downloading the Software from BI's web site, and the user cannot proceed until they have that opportunity and either take advantage of it or opt to skip it. While SP2 initially caused certain glitches that changed the way the notice was presented, the user was still made aware that, by continuing to download the software, some condition or consequence would come into effect, and this message was always presented as a hyperlink, the most basic indicator to even novice users of the internet that more information is available by clicking the text.

# Every Time The Software Serves A Ceres Branded Ad, Users Are Given Another Opportunity To Read The EULA

- 26. Once the user has installed the Software, it periodically serves ads, the content of those ads being based on the user's web browsing preferences. As Plaintiff acknowledges, he received ads contained in "Ceres" branded windows. Attached hereto as Exhibit F are true and correct copies of screen shots displaying a sample Ceres ad.
- 27. As visible in Screen Shot 1, these Ceres windows contain, in the upper right corner (next to the "X" used to close the window), a button with a question mark, allowing the user to click for information. Clicking the information button opens a

browser window that clearly explains the source of the ad, explains the function of the Software, gives instructions on how to uninstall the Software if the user chooses to do so, (Screen Shot 2), and presents another opportunity to view the EULA, in the form of a hyperlink to the EULA at the bottom of the window. (Screen Shot 2) (The hyperlink leads to the EULA, as displayed in Screen Shot 3.) Because users close the ads by clicking on the "X" in the upper right corner, placement of the information button in that same location makes the information button relatively conspicuous — users mouse over the button every time they close an ad.

DirectRevenue's and BI's Standard Distribution Agreement With Software Distributors

28. Plaintiff, in his memorandum opposing the motion to dismiss, refers to, but fails to attach, the DirectRevenue/BI Standard Distribution Agreement, the terms of which govern third parties' rights to distribute the Software. Attached hereto as Exhibit G is a true and correct copy of that Standard Distribution Agreement.

I declare, under penalty of perjury, that the foregoing is true and correct to the best of my knowledge.

Dated:

New York, New York June 29, 2005

CHRISTOPHER DOWHAN

DR174487

# EXHIBIT A TO DECLARATION OF CHRISTOPHER DOWHAN

### a better internet





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#### (CERES ADVERTISING SOFTWARE)

1. Acceptance of This Agreement - This BetterInternet End User License Agreement ("Agreement") is a contract between you ("you" or "your") and BetterInternet, LLC, a Delaware corporation with a mailing address of 2711 Centerville Road, Suite 400, WilmIngton DE 19808-1660 ("BetterInternet"), and governs your use of BI ad targeting software ("BI") and other BetterInternet software and services provided to you (collectively, "Software"). The Agreement includes BetterInternet's Privacy Policy. Please read the terms of this Agreement carefully before installing and using the Software.

This Software will collect information about websites you access and will use that information to display advertising on your computer.

By clicking "yes" or downloading, installing or using the Software, you acknowledge that you have read and understand this Agreement and agree to be bound by its terms. If you do not agree to be bound by the terms of this Agreement, you may not download or use the Software, and shall close this window without downloading the Software or clicking yes to indicate your acceptance of this Agreement.

2. Functionality - BI, through its advertising software known as Ceres, delivers advertising and various information and promotional messages to your computer screen while you view Internet web pages. BetterInternet is able to provide you with BI free of charge as a result of your agreement to download and use BI, and accept the advertising and promotional messages it delivers.

By installing the Software, you understand and agree that the Software may, without any further prior notice to you, automatically perform the following: display advertisements of advertisers who pay a fee to BetterInternet, in the form of pop-up ads, pop-under ads, Interstitials ads and various other ad formats, display links to and advertisements of related websites based on the information you view and the websites you visit; store nonpersonally identifiable statistics of the websites you have visited; redirect certain URLs including your browser default 404-error page to or through the Software; provide advertisements, links or information in response to search terms you use at third-party websites; provide search functionality or capabilities; automatically update the Software and install added features or functionality or additional software, including search clients and toolbars, conveniently without your input or Interaction; Install desktop icons and Installation files; install software from BetterInternet affiliates; and install Third Party Software.

In addition, you further understand and agree, by Installing the Software, that BetterInternet and/or the Software may, without any further prior notice to you, remove, disable or render inoperative other adware programs resident on your computer, which, in turn, may disable or render inoperative, other software resident on your computer, Including software bundled with such adware, or have other adverse impacts on your computer.

Certain applications or functions that may already be on your computer or that are accessible through the Internet may attempt to install themselves or other components onto your computer by inserting particular domain names into your browser's list of "trusted sites" without providing a notice regarding such actions. By doing so, such applications or functions may use this access to your computer as a means to install unwanted or damaging components on your computer. You agree that BetterInternet may flush the list of all trusted sites in your browser from time to time for the purpose of helping your computer avoid potentially damaging downloads that occur without your prior knowledge. Thereafter, you may have to accept as trusted sites certain web sites which you had previously accepted as trusted sites. While BetterInternet believes this a benefit to you and enhances the security of your computer and your ability to choose whether or not to install certain components on your computer, if you do not wish BetterInternet to flush the list of trusted sites in your browser, you may follow the procedures set forth below in Section 12 to remove the Software.

3. Privacy Policy - BetterInternet, during the delivery and your use of the Software, does not collect any personally identifiable information about you, such as your surname, address, telephone number or e-mail address, nor does BetterInternet require such information from you before downloading or installing the Software. However, to enable BetterInternet to provide and operate its Software, BetterInternet collects certain types of non-personally identifiable Information about individuals who install the Software. This information may include your Internet protocol (IP)

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address, your domain, your operating system, your browser version, type and language and your Internet Service Provider.

Advertisements may be displayed of advertisers who pay a fee to BetterInternet and you may be provided with and/or redirected to content of other parties and/or links to third party websites or content or offered the opportunity to download software from third party software vendors. BetterInternet is not responsible for the privacy practices of such advertisers, content providers, third party software vendors or websites. BetterInternet encourages you to read the privacy policies of such advertisers, content providers, third party software vendors and websites.

BetterInternet may use invisible tracking or counting devices known as "web bugs" to register that a particular web page has been viewed and/or "cookies" or alphanumeric identifiers that BetterInternet transfers to your computer's hard drive through your web browser to enable BetterInternet's systems to recognize your web browser.

BetterInternet also collects and may use certain other types of non-personally identifiable information, including: certain of the web pages that you view, the amount of time that you spend on certain websites, your responses to ads served by BetterInternet, certain software installed to your computer and software characteristics and preferences, non-personally identifiable information on web pages and forms, software usage characteristics and preferences, and your ZIP code. BetterInternet associates this information with a randomly-generated anonymous identifier for your computer and may use this information to enable the functionality of the Software, to periodically update the Software, to deliver and display ads served by BetterInternet of advertisers who pay a fee to BetterInternet, provide you with or redirect you to content or websites of such advertisers or other parties and offer you the opportunity to download software from third party vendors.

BetterInternet may share non-personally identifiable aggregate information about you with third parties, including advertisers.

If you have further questions about BetterInternet's privacy practices, you may contact us at <a href="mailto:contact@abetterinternet.com">contact@abetterinternet.com</a>.

4. Children's Privacy Policy and Use - The Software is not directed to children. Because BetterInternet cannot determine with any degree of certainty whether a child is using a computer at a given time, this "Children's Privacy Policy and Use" explains BetterInternet's practices regarding the collection and use of personally identifiable and non-personally identifiable information from children under the age of thirteen and provides important information regarding your rights under federal law with respect to such information.

BetterInternet does not knowingly collect personally identifiable information from children under the age of thirteen. If BetterInternet becomes aware that it has inadvertently received personally identifiable information and/or data from a user under the age of thirteen, BetterInternet will delete such past data from its records and will cease to collect any new data from that computer, including any non-personally identifiable data.

Since BetterInternet does not knowingly collect any personally identifiable information from children under the age of thirteen, BetterInternet also does not knowingly distribute such information to third parties. Further, because BetterInternet does not knowingly collect any personally identifiable information from children under the age of thirteen, it does not condition the participation in online activities of a child under thirteen on providing personally identifiable information.

For more information on children's privacy on-line, please visit the Kidz Privacy website, sponsored by the Federal Trade Commission at <a href="http://www.ftc.gov/bcp/conline/edcams/kidzprivacy/index.html">http://www.ftc.gov/bcp/conline/edcams/kidzprivacy/index.html</a>.

- 5. Age Limitation You must be thirteen years of age or older to download or use the Software. By downloading the Software, you represent and warrant to BetterInternet that you are thirteen years or older.
- 6. Software License The Software, which shall be deemed to include any enhancements or modifications thereto and any related documentation, is a copyrighted work. Subject to your compilance with all of the terms and conditions of this Agreement, and in consideration of your promises reflected in this Agreement, BetterInternet grants to you a personal, nonexclusive, non-assignable and nontransferable license to download, install and use the Software to and on a single computer and to use the Software as permitted under this Agreement for non-commercial purposes only. BetterInternet may terminate this license at any time without notice.

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11. Limitation Of Liability - IN NO EVENT AND UNDER NO CIRCUMSTANCES SHALL BETTERINTERNET OR ANY OF ITS AFFILIATES, OR ANY OF THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, REPRESENTATIVES, INFORMATION PROVIDERS OR LICENSORS BE LIABLE TO YOU OR TO ANY THIRD PARTY FOR ANY DIRECT, INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, PUNITIVE OR OTHER DAMAGES (REGARDLESS OF THE FORM OF ACTION OR PROCEEDING) ARISING OUT OF OR RELATED TO (i) ANY USE OF THE SOFTWARE BY ANY PERSON, INCLUDING BUT NOT LIMITED TO, ANY DAMAGE CAUSED BY ANY RELIANCE ON, OR ANY DELAYS, INACCURACIES, ERRORS OR OMISSIONS IN, ANY INFORMATION AND CONTENT ACCESSED THROUGH THE SOFTWARE, (II) ANY USE OR INABILITY TO USE THE SOFTWARE FOR WHATEVER REASON, INCLUDING BUT NOT LIMITED TO COMMUNICATIONS FAILURE OR ANY OTHER FAILURE WITH TRANSMISSION OR DELIVERY OF ANY INFORMATION

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ACCESSED THROUGH THE SOFTWARE, OR (iii) ANY GOODS OR SERVICES DISCUSSED, PURCHASED OR OBTAINED, DIRECTLY OR INDIRECTLY, THROUGH THE SOFTWARE, IN EACH CASE EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

Some jurisdictions do not allow for the exclusion of certain warranties or the limitation of liability for certain damages. Accordingly, some of the above limitations may not apply to you.

If any part of these warranty disclaimers or limitations of liability is found to be invalid or unenforceable for any reason or if BetterInternet is liable to you for any other reason, then BetterInternet's aggregate liability for all claims under such circumstances shall not exceed the greater of ten dollars (\$10.00) or the amount paid by you for your use of the Software.

**12. Termination and Removal of Software** - By entering into this Agreement, you represent to BetterInternet that you have intentionally chosen to install the Software and that you will personally uninstall the Software from your computer if you no longer wish the application to be present on your computer by going to <a href="http://www.mypctuneup.com">http://www.mypctuneup.com</a>.

While you may choose to delete the Software from your computer at anytime by following the instructions herein, some third party applications may attempt to delete, disable or modify the Software with or without notice to you. You further represent to BetterInternet that BetterInternet may store a cookie, computer file or other unique identifier on your computer to identify you and automatically repair or reinstall the Software if any third party application attempts to delete, disable or modify the Software. BetterInternet may terminate this Agreement or your right to continue to use the Software at any time.

Further, you agree that you will not initiate, permit, authorize or assist any third party or application to remove the Software from your computer, or disrupt its operation or the operation of any other user. You agree that removal of the Software from your computer will only be performed by you pursuant to the instructions set forth herein.

13. Anti-Spam Policy And Acceptable Use - While BetterInternet encourages you to refer friends, family, colleagues, and others to use the Software, you may do so only through methods that are consistent with the terms and conditions of your own Internet Service Provider as well as prevailing standards of acceptable Internet use and behavior. In particular, you may not use the Software or the server, name, trademarks, or other Intellectual Property of BetterInternet in conjunction with the sending of unsolicited e-mail, or cause to be used BetterInternet equipment, network connectivity, or other resources to originate, deliver, relay, or otherwise transmit unsolicited e-mail messages. You may not engage in any of these prohibited activities by using the service of any other provider, third-party agent, re-mailing service, or address forwarding service, in such a way that BetterInternet network addresses or BetterInternet hosted Web or e-mail services are in any way identified as being associated with the sending of unsolicited e-mail. Other prohibited methods of advertising or promoting your involvement with BetterInternet include multiple postings of messages to Usenet newsgroups, mailing lists, chat rooms (including IRC, AIM, ICQ, or other interactive chat services) or other online forums. Incidents of "spamming" or similar inappropriate behavior or other violations of the terms of use of the Software should be reported to contact@abetterinternet.com.

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# EXHIBIT B TO DECLARATION OF CHRISTOPHER DOWHAN

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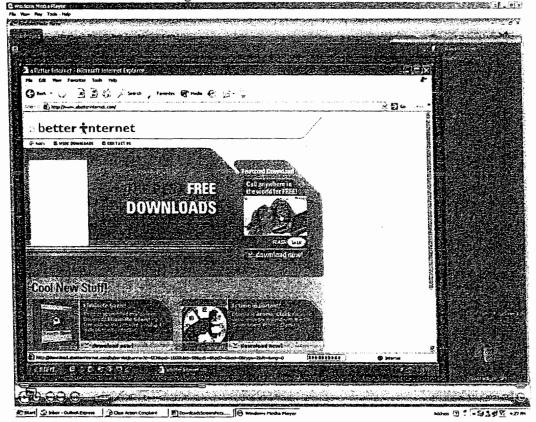
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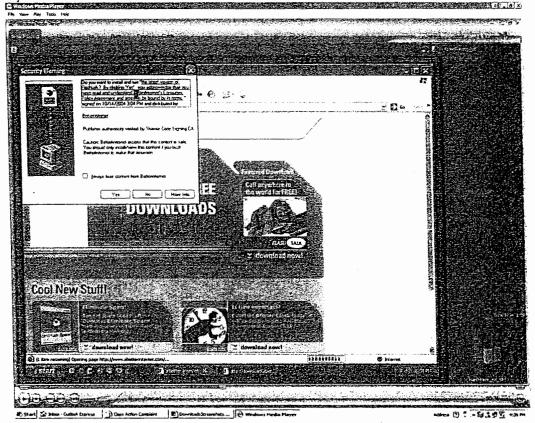
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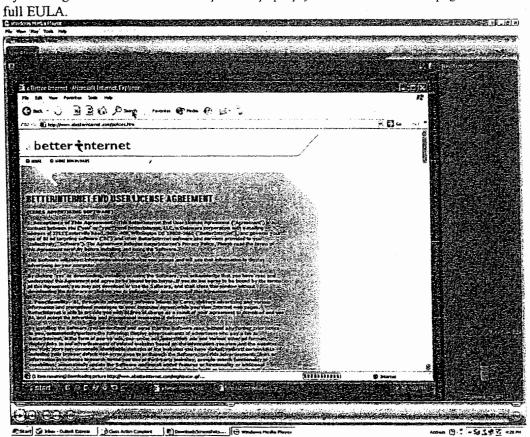
Browse to <a href="www.abetterinternet.com">www.abetterinternet.com</a> website and click on a product link – Flashtalk in this example. Some of our distribution will show an ad and automatically pop the window we see in the next image below this one.



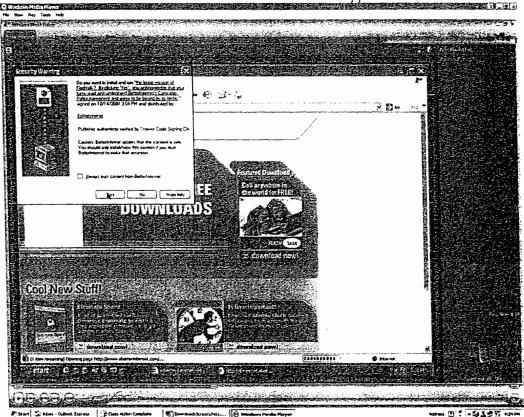
The ActiveX pop-up window appears and asks the user if they want to continue with the download and agree to the EULA which is accessible through the linked blue text at the top of the window.



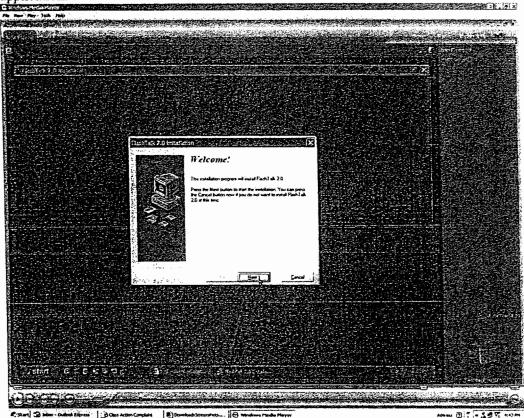
By clicking on the blue text at the top of the pop-up you are sent to the webpage with our full EULA.



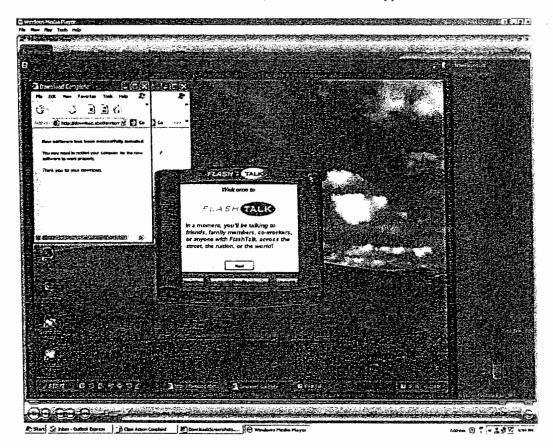
If you click on the "No" button, the install is aborted and nothing is installed. If you click on the "More Info" button, you can get more information about BetterInternet and the way we signed the code with our Authenticode keys. By clicking "Yes", it proceeds with the download and installation of the ad client and Flashtalk application.



The user is prompted with a couple more installation preferences screens for the Flashtalk application.



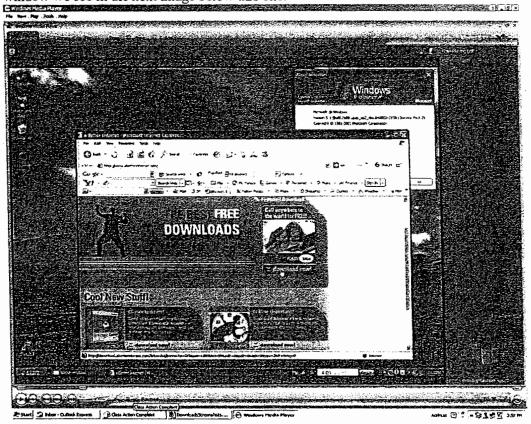
And finally, after the installation is complete we open a small browser window to indicate that the installation was successful, and the FlashTalk application is launched.



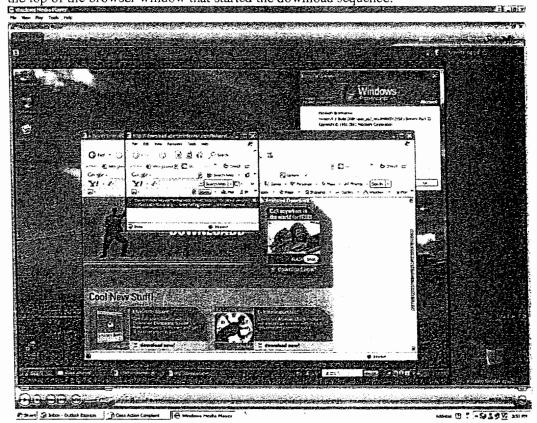
# EXHIBIT D TO DECLARATION OF CHRISTOPHER DOWHAN

On an XP-SP2 machine, here's what the download sequence looks like:

Browse to <u>www.abetterinternet.com</u> website and click on a product link – Flashtalk in this example. Some of our distribution will show an ad and automatically pop the window we see in the next image below this one.

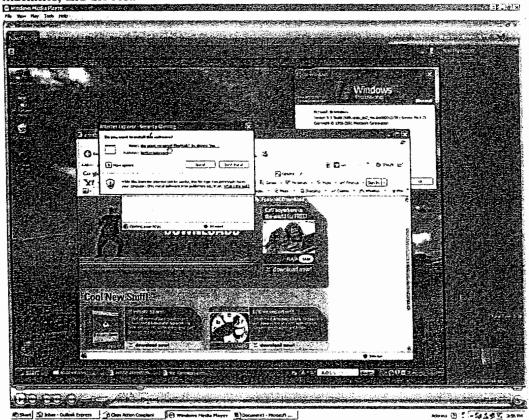


After clicking on the download link, XP-SP2 by default will block the download of our application. Technically, this is an <OBJECT> tag that has always been supported by IE browsers as the way to download "ActiveX" content. Our OBJECT tag is pointing to a CAB file which would pop a small window in XP-SP1, Win2K, Win98, WinNT, WinMe, etc. prompting the user to choose "Yes" or "No" to the download. In this case, that popup is suppressed and the message about the download is shown in a strip of text across the top of the browser window that started the download sequence.

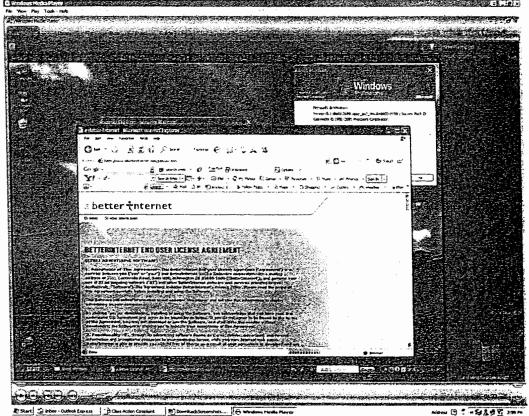


Here we can see that the strip of text is "active" and we can click on it to install the ActiveX control – the second time the user has had to ask now.

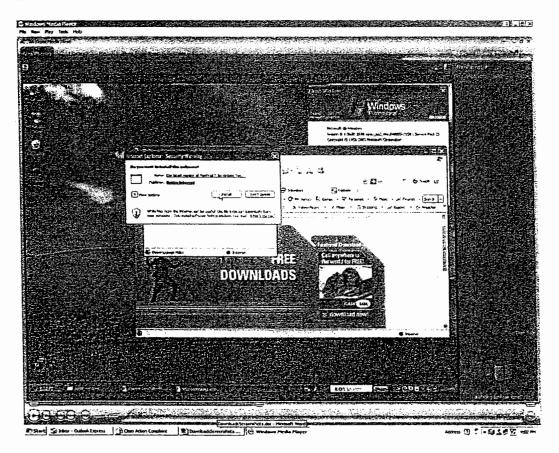
This second request pops another window that has a lnik to our EULA – at this point the phrasing is different from the pop-up we would see for an ActiveX download on XP-SP1 machines, and the rest.



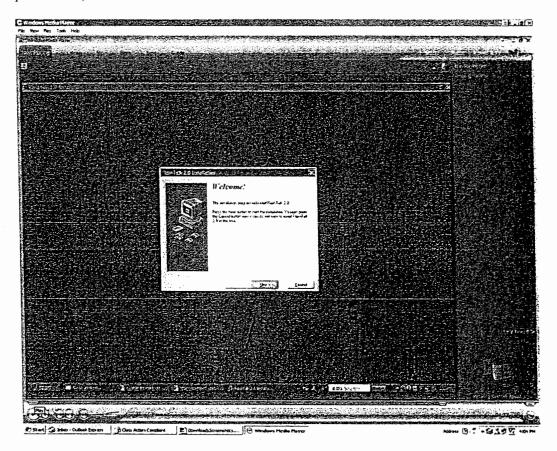
By clicking on this link a browser window is opened and reveal the EULA in it's entirety.



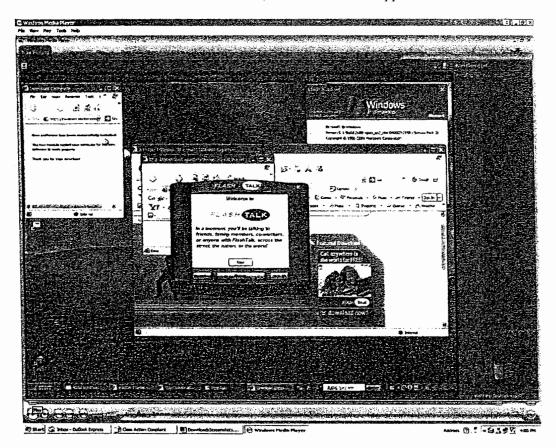
By clicking on the "Don't Install" button, the entire process is aborted and nothing has been installed. By clicking on the Install button, the ad client and FlashTalk application are installed.



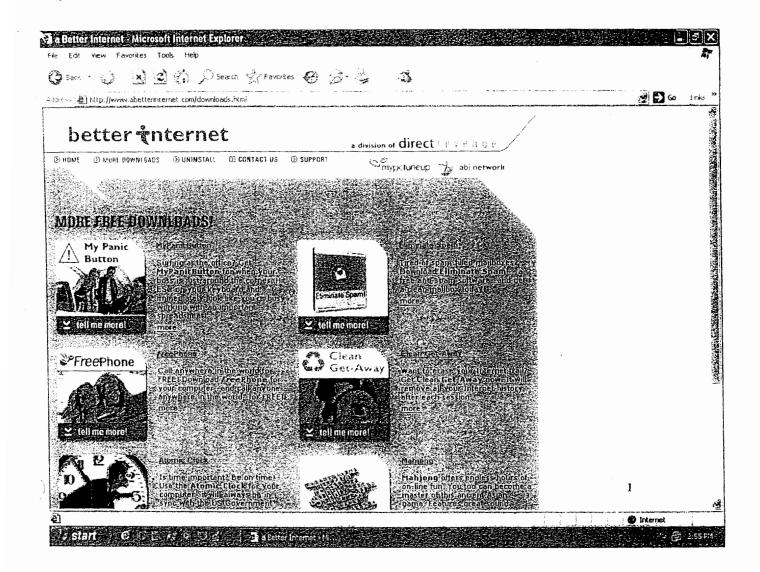
The FlashTalk application walks through a set of windows to confirm installation preferences, etc....

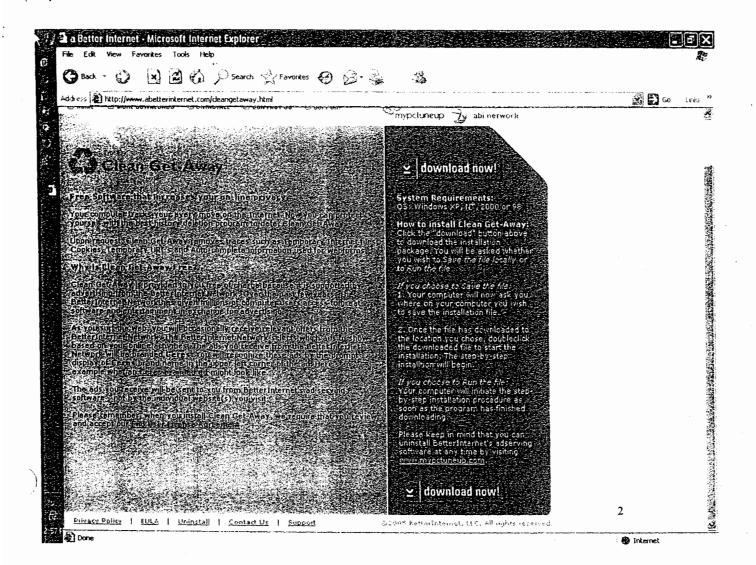


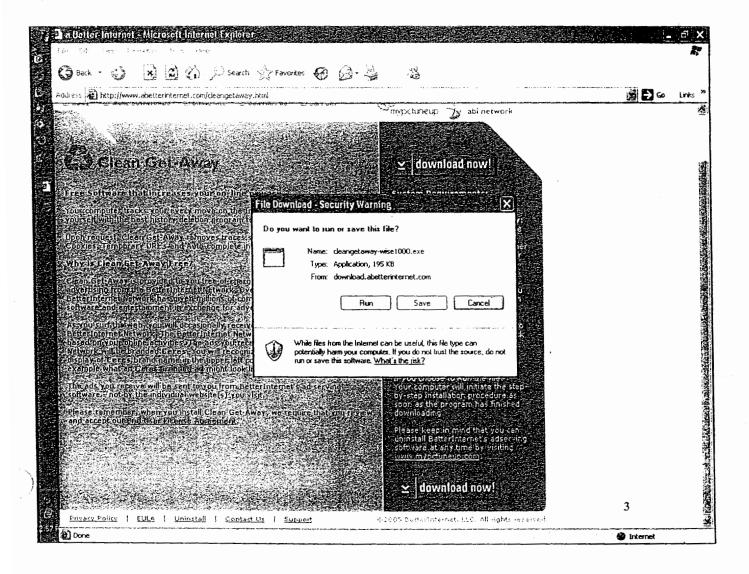
And finally, after the installation is complete we open a small browser window to indicate that the installation was successful, and the FlashTalk application is launched.

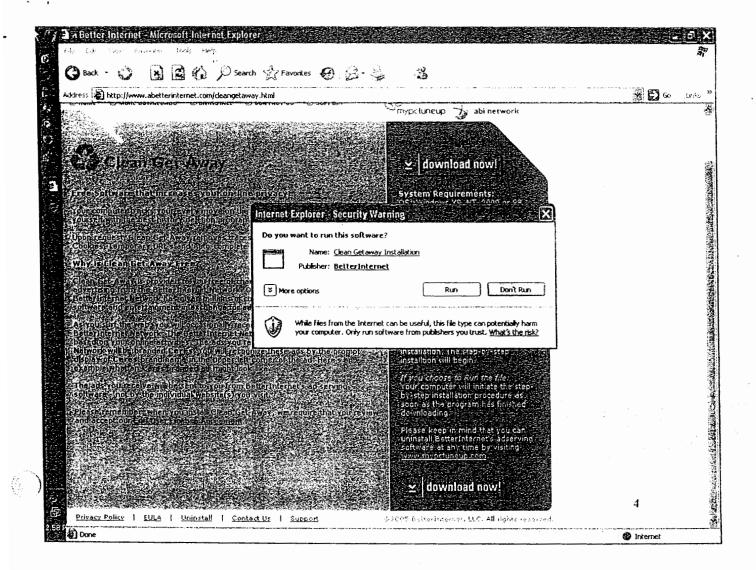


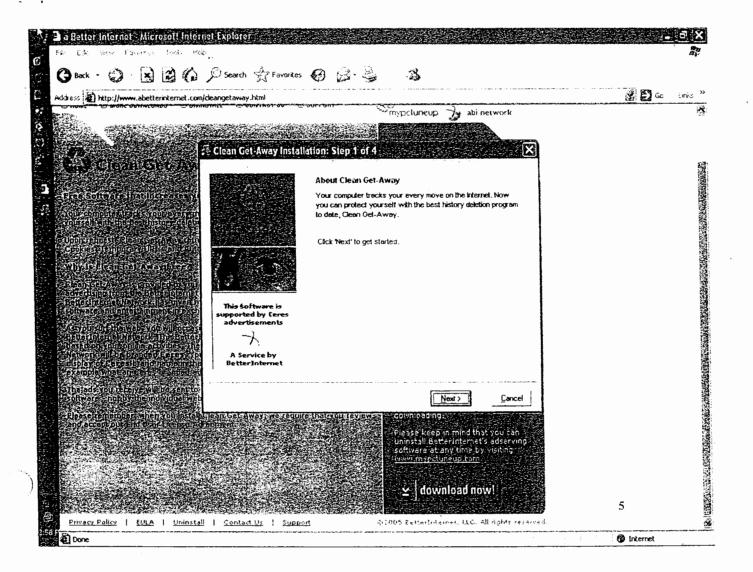
### EXHIBIT E TO DECLARATION OF CHRISTOPHER DOWHAN

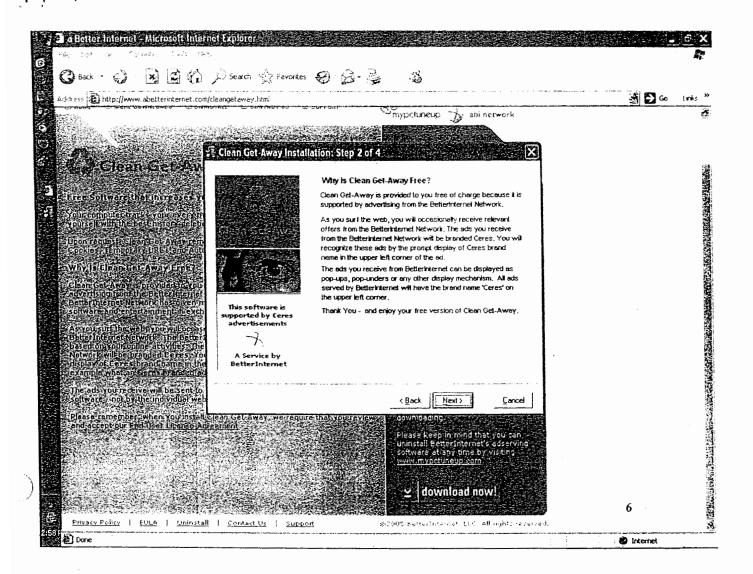


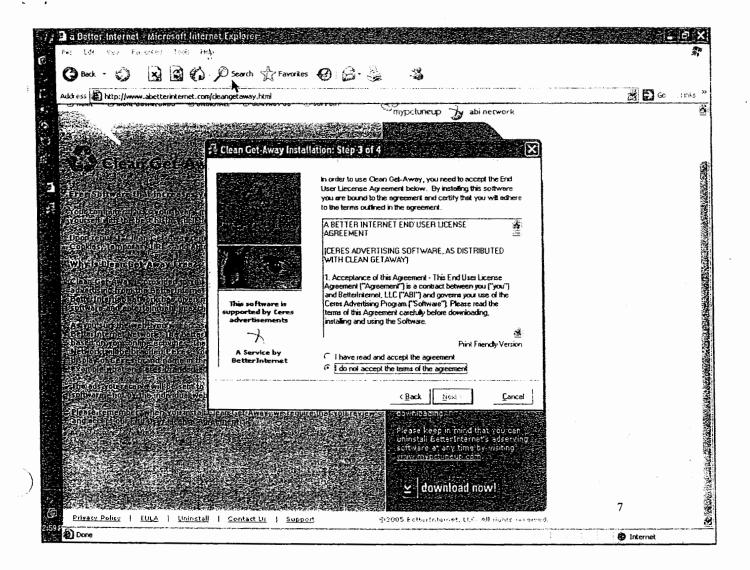


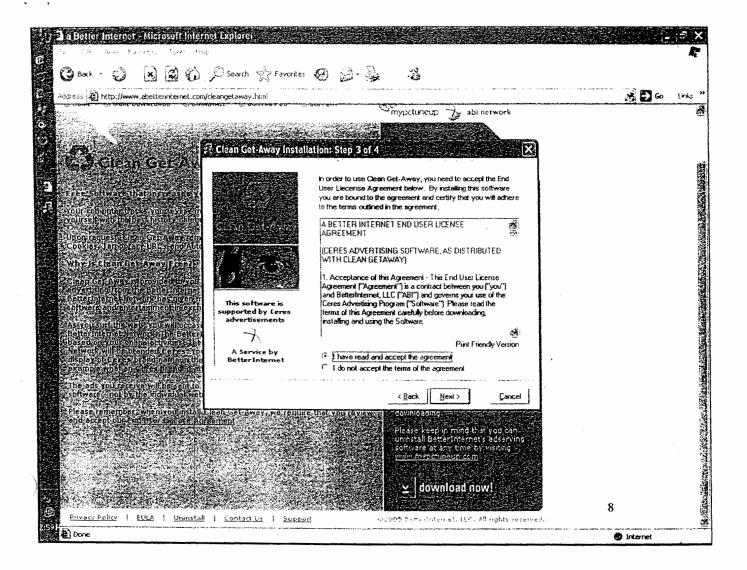


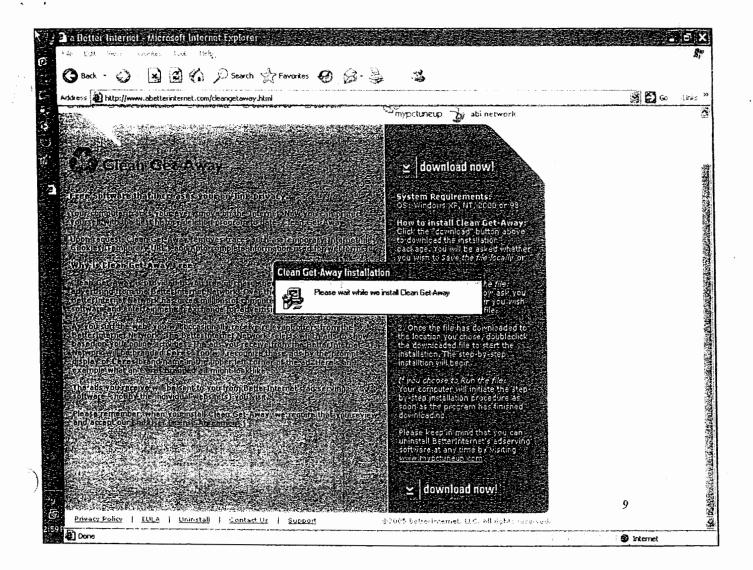


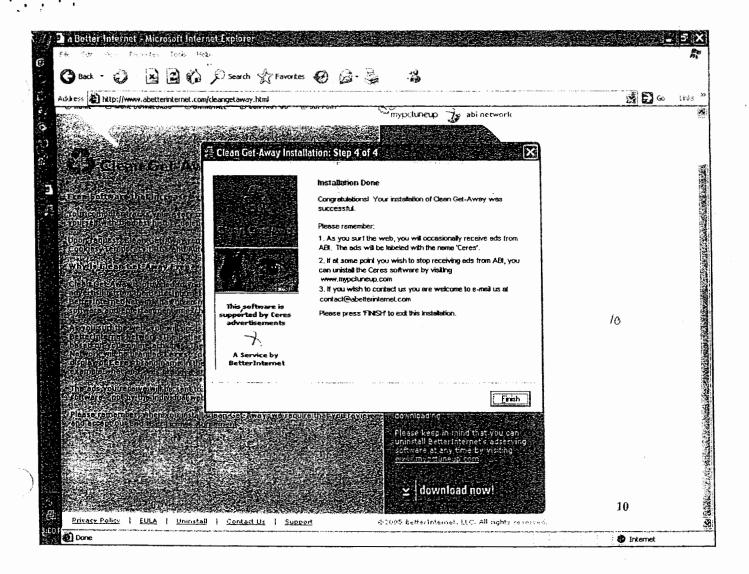






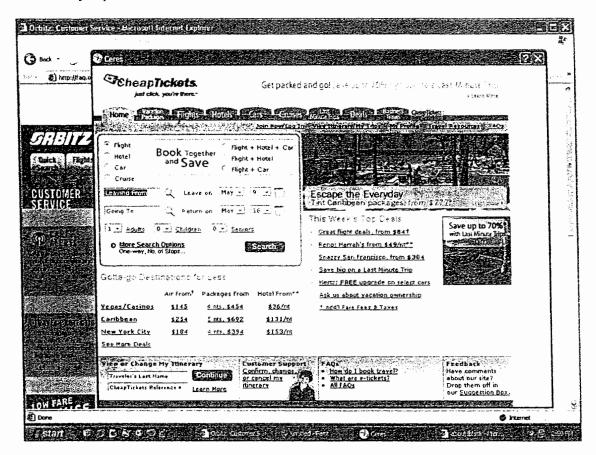




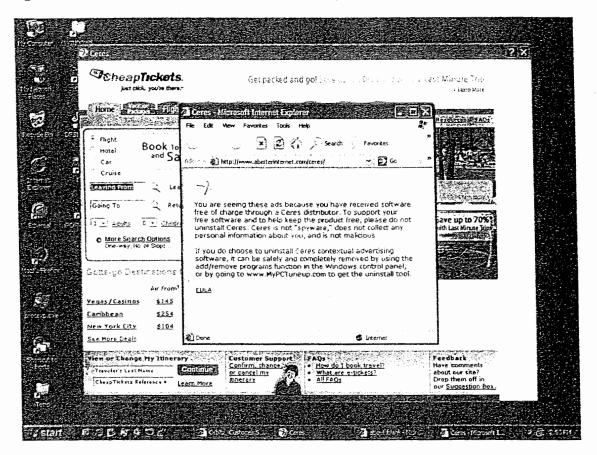


## EXHIBIT F TO DECLARATION OF CHRISTOPHER DOWHAN

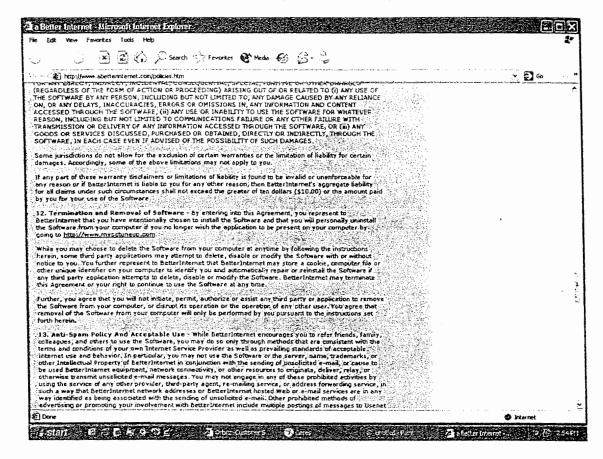
#### Ceres Pop-Up Advertisement:



Ceres Help Window (Accessed by clicking on the question mark found on the top right-hand corner of the advertisement window):



#### Ceres EULA (Also contains a link to mypctuneup.com):



## EXHIBIT G TO DECLARATION OF CHRISTOPHER DOWHAN



### a better internet





### STANDARD DISTRIBUTION AGREEMENT

The signed Insertion Order ("IO") combined with these Standard Distribution Agreement Terms (collectively, the "Agreement") by and between BetterInternet, LLC, a Delaware corporation with a mailing address of 2711 Centerville Road, Suite 400, Wilmington DE 19808-1660 ("BI") and the entity that counter-signed the IO ("Company") are effective as of the date of the IO (the "Effective Date").

WHEREAS, Company provides software distribution and/or advertising distribution via the Company Desktop (as defined below) and other products and services.

WHEREAS, BI is in the business of providing promotional offers and software downloads to online consumers; and

WHEREAS, both parties wish that the BI Product (as defined below) be distributed by Company in accordance with the terms of the Agreement;

NOW, THEREFORE, the parties agree as follows:

#### 1. DEFINITIONS

Company Desktop: is the Company software and proprietary desktop.

**Distribution:** is the installation of the Product to the Company Desktop user base performed by Company. **Final Distribution Unit** - The Product that has been integrated with the Company Desktop for release to the public; provided that if the Product is not intended to be integrated with the Company Desktop, the Final Distribution Unit shall be the Product itself.

Party: is either party to this Agreement.

**Product:** is the BI software product or products that are installed to the Company Desktop user base. **Registered User:** is each unique computer desktop that does not currently have the Product and that receives and completes installation of the Product in connection with the Distribution by Company hereunder. **Update:** is any correction update, upgrade, patch or other modification in addition to the Distribution.

#### 2. DISTRIBUTION AND REGISTRATION

- 2.1 Fulfillment. Company shall bear the costs of fulfillment, including without limitation, diskette reproduction, labeling, packaging, postage and handling fees, Internet download, or other means of Distribution: Company shall use best efforts to ensure broad Distribution of the Product in accordance with this Agreement. Company will not release the Final Distribution Unit to the public until BI's written approval has been obtained in accordance with one of the following two approval processes (the applicable approval process shall be chosen by BI in each case in its sole discretion): (a) BI will provide a test mechanism to Company to enable Company to perform BI mandated tests to insure that the Final Distribution Unit will work in the public realm, and test results will be forwarded to BI with the request for releaser (b) Company will give the Final Distribution Unit to BI for testing and approval for release. If Company fails to obtain written approval from BI in accordance with one of these two processes for each new version of the Final Distribution Unit, Company understands and agrees that BI is not liable for any errors in or other failures of the Final Distribution Unit, and will not pay for any damages or costs of any kind in relation to the release of the Final Distribution Unit.
- 2.2 Registration. Company represents and warrants that the Product will not be installed until after each potential Registered User has agreed to (by means of legally valid affirmative consent): (a) an end-user license agreement (EULA) provided by BI or (b) a EULA that provides BI with rights, limitations or liability and other terms and conditions that are equivalent to those set forth in BI's standard EULA. Without limiting the foregoing, Company represents and warrants that each potential Registered User will be specifically informed that they are downloading the Product prior to the time such download commences and will receive any other disclosures as required by law. Each Registered User will be assigned a unique identifier that will be used as the basis for the payments to be made herein.
- 2.3 Reporting. BI shall make commercially reasonable efforts to report to Company, approximately once per day,

the number of Registered Users created. Unless objected to by Company within five (5) days after delivery thereof, the parties shall deem such report accurate and Company shall waive its right to challenge the accuracy of that report.

- **2.4 Records.** BI and Company shall each keep, maintain and preserve for at least one (1) year following termination or expiration of the Term, accurate records relating to its activities above and the calculation and payment of payments hereunder.
- 2.5 Audit Rights. BI shall maintain accurate records of the calculations of, and all data necessary to calculate the payments made hereunder. During the Term and three (3) months following expiration or termination of this Agreement, Company, at its expense, and upon fifteen (15) business days advance notice to BI, shall have the right (once during each calendar year and during standard business hours only) to audit such records in order to verify the figures reported and the amounts owed by BI under this Agreement. Any underpayment discovered (and verified by BI) shall be paid within fifteen (15) business days. Any over-payment discovered shall be deducted from the next due payment or repaid to BI within fifteen (15) business days if no payment is due.
- 2.6 Customer Support. As between the parties, Company will have no support obligations as to the Registered Users in connection with the Product. All support and maintenance responsibilities in connection with the Product will be between BI and each Registered User; provided that Company shall have all support and maintenance responsibilities in connection with the Company Desktop. In addition, all Updates that may be provided to Registered Users will be distributed directly to Registered Users via the Internet; provided that Company will provide reasonable cooperation to BI in connection with its efforts to distribute such Updates.

#### 3. FEES

Fees and payment terms shall be set forth in the applicable IO. BI shall have no payment obligations other than as set forth in an IO signed by BI.

#### 4. TERM & TERMINATION

- **4.1** Unless terminated earlier pursuant to this Section or otherwise specified in the IO, this Agreement shall continue for a one (1) year term commencing on the Effective Date (the "Initial Term"), and, unless either Party provides written notice of termination to the other at least sixty (60) days' prior to the end of the Initial Term, this Agreement shall automatically renew for successive one (1) year terms (each, a "Renewal Term" and collectively with the Initial Term, the "Term").
- 4.2 Notwithstanding any other provision hereof, this Agreement may be terminated as follows:
- a) By Company for any reason by providing written notice to BI at least sixty (60) days in advance of the date of such desired termination.
- b) At any time for any reason by BI upon not less than 24 hours written notice;
- c) By either Party at any time if the other Party has materially breached the provisions of this Agreement and such material breach is not cured within thirty (30) days of written notice; and,
- d) Immediately by either Party in the event that the other Party files or is forced to file any petition in bankruptcy, or makes an assignment for the benefit of its creditors.

#### 5. CONFIDENTIALITY

Each Party shall treat as proprietary and shall maintain in strict confidence all Confidential Information of the other and shall not, without the express prior written consent of such other Party, disclose such Confidential Information or use any such Confidential Information other than in furtherance of its obligations hereunder. "Confidential Information" shall mean any information of Company or BI which is, or should reasonably be understood as, confidential or proprietary to the disclosing party, including, but not limited to, any information concerning or relating to:

- (i) The disclosing Party's proprietary technology and products, including without limitation, software, technical data, trade secrets, know-how, research, product plans, ideas or concepts, products, services, software, inventions, patent applications, techniques, processes, developments, algorithms, formulas, technology, designs, schematics, drawings, engineering, and hardware configuration information; and
- (ii) The disclosing Party's proprietary information relating to the disclosing Party's operations and business or financial plans or strategies, including but not limited to the terms and existence of this Agreement, customers, customer lists, markets, financial statements and projections, product pricing and marketing, financial or other strategic business plans or information, disclosed to the receiving Party by the disclosing Party, either directly or indirectly, in writing,

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orally, electronically, or by drawings or inspection of samples, equipment or facilities.

"Confidential Information" shall not include information, which the receiving Party can demonstrate:

- a) Is known to the receiving Party at the time of the disclosure by the disclosing Party, as evidenced by written records of the receiving Party;
- b) Has become publicly known and made generally available through no wrongful act of the receiving Party;
- c) Has rightfully been received by the receiving Party from a third party who is authorized by the disclosing Party to make such disclosures;
- d) Was independently developed by the receiving Party without any use of the Confidential Information of the disclosing Party and by employees of the receiving Party who have not had access to the Confidential Information, as demonstrated by files created at the time of such independent development;
- e) Is disclosed generally to third parties by the disclosing Party without restrictions similar to those contained in this Agreement; or
- f) Is disclosed pursuant to the order or requirement of a court, administrative agency, or other governmental body; provided, however, that the receiving Party shall provide prompt notice of such court order or requirement to the disclosing Party to enable the disclosing Party to seek a protective order or otherwise prevent or restrict such disclosure.

Notwithstanding any of the foregoing, it is expressly agreed and understood that Company shall not use and shall treat as Confidential Information, any and all data and information relating to (a) which users of the Company Desktop are Registered Users; (b) the interactions between the Product and Registered Users; and (c) any other information relating to the use, distribution or deletion of the Product by Registered Users (collectively, the "User Data"). The User Data shall be deemed the sole and exclusive property of B1 and B1's Confidential Information.

#### 6. LICENSE

BI hereby grants to Company

- (i) The limited, non-exclusive, non-transferable, world-wide and revocable right and license to distribute the Product (including without limitation the software therein) in accordance with the terms of this Agreement;
- (ii) The limited, non-exclusive, non-transferable, world-wide royalty-free and revocable right and license to use the BI Product trademark and logo, in accordance with BI branding guidelines and subject to BI prior written approval, solely for the purpose of marketing and promoting the Product during the term of this Agreement. Nothing in this Agreement shall be construed to transfer any rights to the other Party not expressly granted herein. All use of the Product trademark and logo shall inure to the benefit of BI.

#### 7. OWNERSHIP

The Parties shall retain all right, title and interest in and to their respective products/services, patents, copyrights, trade secrets, trademarks, service marks, and trade names worldwide, as well as any and all intellectual property rights and all modifications and enhancements thereto, subject to the licenses necessary to enter into this Agreement.

#### 8. LIMITED WARRANTIES

Each Party hereby represents and warrants to the best of its knowledge that as of the Effective Date its products and/or software do not infringe any U.S patents issued, or any copyright, trademark, or other intellectual property rights, and that its performance hereunder will not conflict with any duties owed to, or rights held by, third parties. Company further represents and warranties that it shall perform hereunder (a) in a competent and professional manner with due care; (b) in accordance with all applicable laws; and (c) shall make no representations, warranties or other communications concerning the Product other than as expressly authorized in writing by B1.

#### 9. LIMITATIONS OF LIABILITY - NO OTHER WARRANTIES

EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, EACH PARTY SPECIFICALLY DISCLAIMS ANY REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, REGARDING ITS RESPECTIVE SOFTWARE OR SERVICE, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR IMPLIED WARRANTIES ARISING FROM COURSE OF DEALING OR COURSE OF PERFORMANCE. IN NO EVENT SHALL BI BE LIABLE FOR ANY LOSS OF DATA, LOST PROFITS, OR INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, OR

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EXEMPLARY DAMAGES, EVEN IF BI HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES AND NOTWITHSTANDING THE FAILURE OF ESSENTIAL PURPOSE OF ANY LIMITED REMEDY PROVIDED HEREIN. NOTWITHSTANDING ANY OTHER PROVISION TO THE CONTRARY IN NO EVENT SHALL BI BE LIABLE IN ANY MANNER FOR ANY DAMAGES OR OTHER LIABILITIES OF ANY KIND: (A) ARISING IN CONNECTION WITH OR OTHERWISE RELATING TO ANY THIRD PARTY ADVERTISING SERVED THROUGH THE PRODUCT OR (B) IN AN AMOUNT IN EXCESS OF THE TOTAL FEES PAID BY BI TO COMPANY UNDER THIS AGREEMENT IN THE SIX MONTHS PRIOR TO THE EVENT GIVING RISE TO THE LIABILITY.

#### 10. INDEMNIFICATION

Company hereby agrees to indemnify and hold harmless BI, its employees, directors, officers, agents and representatives for all claims, damages, loss, liability and expenses (including reasonable attorney's fees) arising out of or relating to Company's performance or nonperformance under this Agreement or Company's breach of this Agreement.

#### 11. GENERAL

- **11.1** This Agreement shall not be construed to create a joint venture or partnership between the Parties hereto and neither shall have the right, power or authority at any time to act on behalf of, to impose any obligation on or to represent the other, except as expressly set forth herein.
- **11.2** No waiver of any breach of any provision of this Agreement shall constitute a waiver of any prior, concurrent or subsequent breach of the same or any other provisions hereof, and no waiver shall be effective unless made in writing and signed by an authorized representative of the waiving Party.
- 11.3 This Agreement shall immediately terminate if, and to the extent that, any term or condition of this Agreement is specifically determined by any court to be, in whole or in part, invalid or unenforceable. Such termination, however, will not operate to discharge either Party from the obligation to pay the other Party any sum due such other Party or discharge any liability that had been incurred prior thereto.
- 11.4 NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR ANY DELAY IN THE PERFORMANCE OF ANY OF ITS OBLIGATIONS HEREUNDER DUE TO ANY CAUSE BEYOND SUCH PARTY'S REASONABLE CONTROL OR DUE TO ACTS OF GOD, ACTS OF CIVIL OR MILITARY AUTHORITIES, FIRES, LABOR DISTURBANCES, FLOODS, EPIDEMICS, GOVERNMENTAL RULES OR REGULATIONS, WAR, RIOT, DELAYS IN TRANSPORTATION, SHORTAGES OF RAW MATERIALS, SHORTAGES OF SERVICES, POWER OUTAGES, OR UNAUTHORIZED HACKING ON OR THROUGH THE INTERNET
- 11.5 The laws of the State of New York without regard to its conflict of interest principles shall govern this Agreement. The parties agree to submit to the exclusive jurisdiction of the state and federal courts in New York, New York
- **11.6** In no event shall either Party be required to perform any obligation under this Agreement if it is determined that performance of such obligation violates any US or foreign law, rule, or regulation.
- 11.7 Company shall at all times during the Term maintain in effect a general liability policy of insurance, including errors and omissions/professional liability, with coverage and limits no less than \$1,000,000 per occurrence/\$2,000,000 annual aggregate. The insurance shall be primary over any other insurance covering BI and shall remain in effect continuously for the Term of this Agreement and for one (1) year thereafter. Company will name BI as an additional insured to such insurance policies. Company will promptly provide to BI certificate(s) from its insurers indicating the amount of insurance coverage, the nature of such coverage and the expiration date of each applicable policy. No such insurance policy will be cancelled, expired or otherwise terminated during the Term without the express prior written consent of BI.
- 11.8 The rights and obligations of each Party hereunder shall inure to the benefit of the successors of the Parties hereto, provided any rights or obligations hereunder shall not be assigned without the prior written approval of the other Party that shall not be unreasonably withheld; provided, however, either Party may assign this Agreement to an acquirer of all or substantially all of such Party's assets, whether by merger, operation of law or otherwise, without the other Party's prior written approval.
- **11.9** This Agreement (including the IO) constitutes the entire agreement between the Parties with respect to the subject matter hereof and supersedes all prior and contemporaneous agreements or communications. It shall not be modified except by a written agreement dated subsequent to the date of this Agreement, specifically referring to this Agreement, and signed on behalf of both Parties by their respective duly authorized representatives.

Contact Us

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